

## SecureCheck Scales to Accommodate Realty Management's Growth

### *Company*

Realty Management, headquartered in Las Vegas, NV, is a property management and construction company founded in 1990, focused primarily on three areas: fee management of multi-family apartments, homeowners association management, and new apartment construction.

**The company has been using SecureCheck for all of their laser check printing needs since 1991.**

### *Business Situation*

In 1990, Realty Management had seven apartment management projects that required maintaining three corporate bank accounts and seven additional accounts for each of their projects. At this time, they printed approximately 200 checks per month. They were ordering pre-printed laser check stock for each bank account to meet their check printing needs, and these checks were being stored unsecured. ***“Early on in our business, there were definitely times we had checks printed onto the wrong stock, and that was when we had just 10 bank accounts. A scalable solution like SecureCheck was critical for a company like ours where the number of separate bank accounts we would be using would grow at the same steady rate as our company,”*** Realty Management's CFO, Scott Seegmiller, describes.

In 1995, Realty Management opened another office in Houston, TX. Today, the company manages 14,641 apartments in 48 apartment projects and manages homeowners associations located in Las Vegas and Houston. They also have a subsidiary construction company that formed in 1994. All in all, Realty Management now requires 400 bank accounts for their businesses, and they print approximately 3800 checks per month.

### *The Solution: SecureCheck*

***“With the need to automate laser check printing being very apparent, we found that SecureCheck was the absolute best laser check printing solution available. Implementation was easy, and SecureCheck has provided a scalable path as Realty Management's business has grown,”*** explains Scott. Eliminating the hassles of ordering, securing and using pre-printed check stock has created efficiencies. Realty Management sees the advantages SecureCheck provides by allowing them to use just one blank check stock for their many bank accounts, to automate check signing by using scanned signatures, and to have many system users through security permissions.

When Realty Management started using SecureCheck in 1991, they implemented the original DOS version using ACL commands to print checks to one SecureCheck printer directly from their Great Plains accounting application with no user intervention required. At that time, Realty Management was using Great Plains version 6.0, and as time went by they upgraded to version 7.5, version 9.0, version 9.5, and most recently to Microsoft Business Solutions for Windows (the renamed Great Plains). SecureCheck seamlessly handled these accounting software upgrades and grew right along with Realty Management's check printing requirements. Along the way, Realty Management also upgraded to the SecureCheck Windows version and later SecureCheck nX<sup>2</sup> to benefit from the enhancements they offered. They have purchased additional licenses to meet their expanding business needs.

Today, they are using SecureCheck to print checks to four SecureCheck printers directly from their Microsoft Business Solutions accounting software using ACL print commands. Their dedicated accounting Windows NT server resides in Las Vegas and hosts one of their SecureCheck nX<sup>2</sup> applications. Over their network, they use this SecureCheck application to print checks to four SecureCheck printers: one in payroll, one in accounts payable, one for their homeowners association business, and one for their construction company. At a separate location in Las Vegas, their construction company has a separate server hosting SecureCheck with its own SecureCheck printer. For the construction company, SecureCheck works hand in hand with a construction accounting application called Timberline.

***“SecureCheck is a solution we believe in and would recommend. SecureCheck eliminated potential security issues, in addition to saving us time and money on our heavy check printing needs. It has met or exceeded our every expectation over the past 13 years,”*** adds Scott.

